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Morefield Award COSTARS Contract

CAMP HILL, PA—The Pennsylvania Department of General Services (PA DGS) recently awarded Morefield Communications, a full-service communications technology company, with a state contract for IT Hardware under its Cooperative Sourcing to Achieve Reductions in Spending (COSTARS) program. Under the contract, Morefield is named as an authorized supplier of technology solutions and services and is allowed to provide its services directly to COSTARS members.

“We’re excited to have the opportunity to supply COSTARS members with our technology solutions and services,” said Michael Whiteman, executive vice president of sales and marketing, Morefield Communications. “Our business is about helping businesses, organization and agencies to run as effectively and efficiently as possible. And this program aligns with that goal by making it easier for public agencies to purchase IT products and services.”

COSTARS, a state run cooperative purchasing program, encourages interactive partnerships between suppliers and members—registered local public procurement units and state affiliated entities. Through the program, the state identifies suppliers and establishes contracts with competitive pricing. The program benefits both parties as it provides suppliers with access to thousands of potential customers and helps agencies save time and resource by eliminating the bidding process.

“The program is very convenient for its members and supplier,” stated Whiteman. “By eliminating the bidding process, the program makes doing business with public agencies much more seamless and efficient. It’s a great tool that is helping us to better serve those public agencies that we’ve been doing business with for years.”

About Morefield

Morefield Communications is a leading integrator of communications technology. Morefield designs, installs, and services data, voice, multimedia, security and nurse call solutions for its more than 7000 customer sites. Founded in 1945, today Morefield has offices based in Camp Hill and Altoona. It serves a thirty county area covering Pennsylvania and Northern Maryland. For more information, visit Morefield on the Web at www.morefield.com.

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